



## INVITATION TO JOIN NAELB

Funding source membership is open to those that are engaged in the providing of funds, directly or indirectly, for the financing of equipment lease transactions and who agree and endorse the NAELB Code of Ethics and Bylaws.

455 South Fourth Street  
Suite 650  
Louisville, Kentucky 40202  
Phone: (800) 996-2352  
Fax: (877) 875-4750  
www.naelb.org

Company

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Address

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City

State/Province

Zip/Postal Code

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Country

---

Phone

Fax

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Web Address

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Contact Name

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Title

E-Mail

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Company Principal

Title

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Additional Principal

Title

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### COMPANY PROFILE

How many years has your company operated in leasing?

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How many employees work in your company's location?

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By whom were you referred?

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#### Transaction Size Range—Select all that apply

- \$0 – \$50,000
- \$50,000 – \$100,000
- \$100,000 – \$250,000
- \$250,000 – \$2 Million
- \$2 Million – \$10 Million
- \$10 Million or more

#### Terms Offered—Select all that apply

- 1 – 2 years
- 3 – 5 years
- 5 – 7 years
- 7 – 10 years
- 10 – 15 years
- 15 years or more

#### Credit Profile—Select all that apply

- Investment Grade/Quality
- A Quality
- B Quality
- C or D Quality
- Startups

#### Geography—Select all that apply

- Nationwide
- Midwest
- Northeast
- Northwest
- Southeast
- Southwest
- West Coast
- Canada
- Mexico
- International

#### Types of Leases—Select all that apply

- Operating Lease
  - Direct/Finance Lease
  - Tax Lease
  - Full Service Lease
  - Single Investor Lease
  - Leveraged Equity
  - Leveraged Debt
  - Municipal Lease
  - Federal Lease
  - Cross Border
  - Other
-

## EQUIPMENT AND ASSET SPECIALTIES

- |  |   |   |
|--|---|---|
| <input type="radio"/> Agricultural Equipment         | <input type="radio"/> Industrial Manufacturing      | <input type="radio"/> Telecommunications                      |
| <input type="radio"/> Audio Visual & Broadcasting    | <input type="radio"/> Graphic Arts & Printing       | <input type="radio"/> Transportation - Ambulance/Emergency    |
| <input type="radio"/> Auto Test/Repair               | <input type="radio"/> Machine Tool                  | <input type="radio"/> Transportation - Auto/Light Truck       |
| <input type="radio"/> Bank Systems & ATMs            | <input type="radio"/> Material Handling & Warehouse | <input type="radio"/> Transportation - Bus/Mass Transit       |
| <input type="radio"/> CAD/CAM                        | <input type="radio"/> Medical & Dental              | <input type="radio"/> Transportation - Business/Corporate Air |
| <input type="radio"/> Computer Related               | <input type="radio"/> Mining                        | <input type="radio"/> Transportation - Commercial Air         |
| <input type="radio"/> Construction                   | <input type="radio"/> Office Equipment              | <input type="radio"/> Transportation – Helicopters            |
| <input type="radio"/> Containers                     | <input type="radio"/> Oil/Gas Exploration & Prod.   | <input type="radio"/> Transportation – Marine                 |
| <input type="radio"/> Dry-cleaning & Laundry         | <input type="radio"/> Packaging                     | <input type="radio"/> Transportation – Rail                   |
| <input type="radio"/> Energy Mgmt. and Conservation  | <input type="radio"/> Paper & Box                   | <input type="radio"/> Transportation - Trucks/Trailers        |
| <input type="radio"/> Environmental Systems          | <input type="radio"/> Project Financing             | <input type="radio"/> Vending Machines                        |
| <input type="radio"/> Food Distribution & Processing | <input type="radio"/> Restaurant FF&E               | <input type="radio"/> Waste Disposal                          |
| <input type="radio"/> Golf Carts and Turf Related    | <input type="radio"/> Retail FF&E                   | <input type="radio"/> Woodworking                             |
| <input type="radio"/> Health & Fitness               | <input type="radio"/> Software/Hardware             | <input type="radio"/> Other                                   |
| <input type="radio"/> HVAC                           | <input type="radio"/> Software only                 |   |

### 1. IRS STATEMENT

**Note:** The Internal Revenue Service has determined that association membership dues are not charitable contributions but may be deductible as an ordinary business expense. The NAELB does not represent or warrant how you may treat the payment of dues for tax purposes and advises you to consult with your CPA or other tax preparer for their advice.

### 2. ACCEPTANCE OF APPLICATION BY THE NAELB

The applicant for acceptance acknowledges that the within application is an application for membership. The applicant for acceptance further acknowledges that the acceptance of the application by the NAELB is provisional, as further described in this application and that the application for membership is subject to acceptance by the NAELB. The Applicant further acknowledges that the within application is subject to further review, the request for further information and potential rejection for membership. In the event Applicant refuses to provide further requested information, then such refusal shall be grounds for rejection of the within Application.

### 3. AFFIRMATION OF THE NAELB CODE OF ETHICS & MEMBERSHIP REQUIREMENTS

The NAELB prides itself on its members abiding by the NAELB Code of Ethics in their dealings with others in the leasing industry as well as those outside of the leasing industry. NAELB members pledge to honesty, integrity and fair dealing with all those they come in contact with in their business relationships. By joining the NAELB, members agree to abide by the dispute resolution program of the NAELB to be certain that members adhere to the NAELB Code of Ethics. Upon provisional acceptance of this application, the NAELB provisional member agrees to adhere to the NAELB Code of Ethics and the requirements put forth by the member's chosen membership category.

The entity and/or individual signing and submitting the within application agrees to abide by the NAELB Code of Ethics and the NAELB Dispute Resolution Program in effect. Applicant acknowledges that their initial membership shall be a provisional membership. Notification of provisional membership in the NAELB shall be sent to all NAELB members. NAELB members shall then have 120 days from the date of notification to notify the Board of Directors of objections. Upon notification, the Board shall investigate the objection as it deems appropriate and pending the outcome of such investigation, shall have the ability to terminate the provisional membership.

By completing the information below, the applicant agrees and acknowledges that the information below shall be deemed sufficient to constitute an original signature for either electronic or facsimile submission of this Application.

Company Name (please print)

Contact Name (please print)

Contact Signature

Date

### Funding Source Member – \$865 Annually (plus \$30 non-refundable application fee)

<input type="radio"/> Check Enclosed Made Payable to NAELB	Credit Card <input type="radio"/> American Express <input type="radio"/> Master Card <input type="radio"/> Visa
Account Number	Expiration Date
Name on Card	Security ID
Signature	Amount \$